**Academic Year 2019/20**

**University of Social Sciences (PL LODZ 09)**

**COURSES FOR INCOMING STUDENTS- WINTER SEMESTER**

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| **SEMESTER** | **COURSE** | **ECTS POINTS** |
| WINTERMonday-Friday | Business English (I) | 3 |
| WINTERMonday-Friday | Research Methodology  | 4 |
| WINTERMonday-Friday | Savoir-vivre in Business | 1 |
| WINTERMonday-Friday | International Business Etiquette | 4 |
| WINTERMonday-Friday | E-business  | 4 |
| WINTERMonday-Friday | Data Warehouses | 3 |
| WINTERMonday-Friday | Data Exploration Methods | 3 |
| WINTERMonday-Friday | Psychology | 2 |
| WINTERMonday-Friday | Principles of International Management | 6 |
| WINTERMonday-Friday | Quantitative Methods in Management | 5 |
| WINTERMonday-Friday | Economics | 5 |
| WINTERMonday-Friday | Principles of International Finance | 6 |
| WINTERMonday-Friday | Introduction to Accounting | 5 |
| WINTERMonday-Friday | Business communication in International Context | 3 |
| WINTERMonday-Friday | Business English (III) | 3 |
| WINTERMonday-Friday | Principles of Business Planning | 4 |
| WINTERMonday-Friday | International Business Strategy | 4 |
| WINTERMonday-Friday | Multiculturalism in Business | 3 |
| WINTERMonday-Friday | Principles of Business Information Systems | 2 |
| WINTERMonday-Friday | TNCs in International Business | 4 |
| WINTERMonday-Friday | Economic Law | 4 |
| WINTERMonday-Friday (every 2nd week) | Tourism and Hospitality Industry | 4 |
| WINTERMonday-Friday (every 2nd week) | Tourism Destination Management | 4 |
| WINTERSaturday (every 2nd week) | Economic Security Management | 3 |
| WINTERMonday-Friday(every 2nd week) | Management Concepts in International Context | 6 |
| WINTERMonday-Friday (every 2nd week) | Macroeconomics | 5 |
| WINTER Monday-Friday (every 2nd week) | Civil Law | 4 |
| WINTER Monday-Friday (every 2nd week) | Business Presentations | 3 |
| WINTER Monday-Friday(every 2nd week) | International Business Ethics | 5 |
| WINTER Monday-Friday (every 2nd week) | Employment Law | 2 |
| WINTER Monday-Friday (every 2nd week) | Public, Economic and Commercial Law | 2 |
| WINTER Monday-Friday (every 2nd week) | Business Planning | 3 |
| WINTER Monday-Friday (every 2nd week) | Global and International Business Strategy | 3 |
| WINTER Monday-Friday (every 2nd week) | Cultural Determinants of Business | 3 |

**COURSES FOR INCOMING STUDENTS- SUMMER SEMESTER**

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| **SEMESTER** | **COURSE** | **ECTS POINTS** |
| SUMMER | Business English (II) \*continuation of I | 3 |
| SUMMER | Sociology | 2 |
| SUMMER | Principles of Globalization | 2 |
| SUMMER | Corporate Finance | 5 |
| SUMMER | Principles of Law and Intellectual Rights Protection | 2 |
| SUMMER | Quantitative Methods in Management (II) \*continuation of I | 4 |
| SUMMER | Organizational Communication | 4 |
| SUMMER | Organizational Behaviour | 4 |
| SUMMER | Ethics and CSR | 4 |
| SUMMER | Business English (IV) \*continuation of I, II, III, | 3 |
| SUMMER | Cultural Determinants of Business | 4 |
| SUMMER | Heritage and cultural tourism managements | 4 |
| SUMMER | Cultural diversity and intercultural communication | 4 |
| SUMMER | European Integration | 3 |
| SUMMER | Project Management | 3 |
| SUMMER | Human Resources Management\* | 3 |
| SUMMER | Principles of Marketing | 5 |
| SUMMER | Heritage and Cultural Tourism Management | 4 |
| SUMMER | Sustainable Tourism Management | 4 |
| SUMMER | Managerial Psychology | 3 |
| SUMMER | Strategic Management | 5 |
| SUMMER | Process Management | 4 |
| SUMMER | International Finance | 4 |
| SUMMER | Project Team Management\* | 3 |
| SUMMER | Employee Competency Management\* | 4 |
| SUMMER | International Business | 4 |
| SUMMER | International Organization | 4 |
| SUMMER | International Marketing | 3 |
| SUMMER | Principles of self-presentations | 4 |
| SUMMER | Self-presentations | 1 |
| SUMMER | Crisis Management | 4 |
| SUMMER | Change Management | 2 |
| SUMMER | Self-computing | 4 |
| SUMMER | International Business Negotiations and Mediations | 3 |
| SUMMER | Financial Analysis | 3 |
| SUMMER | Financial Accounting | 4 |
| SUMMER | IT Management | 4 |
| SUMMER | Professional Communication and Leadership | 4 |
| SUMMER | Visual communication | 4 |
| SUMMER | Marketing and communication strategies | 4 |

**\*ECTS points to be evaluated**

**FACULTY OF HUMANITIES- ENGLISH PHILOLOGY**

**COURSES FOR INCOMING STUDENTS- SUMMER SEMESTER**

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| **Semester** | **Course** | **Language** | **ECTS Points** |
| SUMMER | Introduction to Linguistics | EN | 4 |
| SUMMER | History of England and the USA | EN | 3 |
| SUMMER | Descriptive grammar | EN | 4 |
| SUMMER | History of English literature | EN | 4 |
| SUMMER | History of American literature | EN | 3 |
| SUMMER | Speaking classes | EN | 4 |
| SUMMER | Practical Grammar | EN | 2 |
| SUMMER | Academic writing | EN | 3 |
| SUMMER | Intercultural communication | EN | 3 |
| SUMMER | Practical communication skills  | EN | 2 |